**JOSÉ FRANCO**

**4200 Broadway Ave. Apt 2312, Flower Mound, TX 75028**  
**469-877-77-76 |** [**josefrancotine@gmail.com**](mailto:josefrancotine@gmail.com)

**Aspiring Software Developer**

Currently pursuing a bachelor’s in software development at Bellevue University with a strong interest in programming and problem-solving. Developing foundational skills in Java, Python, HTML, CSS, JavaScript, and GitHub. Experienced in team leadership, project coordination, and client relationship management, with a proven ability to adapt and learn quickly. Highly motivated to expand knowledge in software development and transition into the tech industry. Fluent in Spanish.

**TECHNICAL SKILLS**

* **Programming Languages:** Entry-level Python, Java
* **Web Development:** Entry-level HTML, CSS, JavaScript
* **Version Control:** Entry-level Git, GitHub
* **Databases:** Entry-level MySQL

**PROFESSIONAL EXPERIENCE**

**TARGET – Bakery & Deli Team Leader *(October 2022 – Present)***

* Lead a team to maintain corporate standards in inventory management, food safety, and merchandising.
* Improve operational efficiency through task delegation and strategic workflow optimization.
* Develop leadership and problem-solving skills in a fast-paced retail environment.

**TARGET – Sales Associate *(April 2022 – October 2022)***

* Provided excellent customer service and product recommendations in the men’s apparel and footwear department.
* Strengthened communication and teamwork skills while managing inventory and sales tasks.

**ROYAL PRESTIGE (USA) – Sales Representative *(January 2020 – December 2020)***

* Independently managed customer prospecting and lead generation.
* Maintained relationships with existing clients by providing product support and maintenance services.

**SUPERMERCADO MI BARRIO (Chile) – Supermarket Manager *(December 2018 – December 2019)***

* Oversaw daily store operations, including sales and HR management.
* Implemented strategies to enhance productivity and customer satisfaction.

**ESPECIALIDADES DOLLDER (Venezuela) – Pharmaceutical Representative *(April 2013 – May 2017)***

* Provided product knowledge to medical professionals, specializing in psychiatric pharmaceuticals.
* Built and maintained long-term relationships with clients through personalized service and education.

**BBVA (Venezuela) – VIP Agent *(April 2012 – March 2013)***

* Managed high-profile client accounts, ensuring compliance with credit policies.
* Provided financial consulting and risk assessment services.

**PWC (Venezuela) – Tax Agent *(February 2011 – November 2011)***

* Assisted in tax calculations and compliance for expatriate clients of Procter & Gamble in Panama.
* Developed analytical and problem-solving skills in a corporate finance setting.

**EDUCATION**

**Bellevue University** – *Bachelor in Software Development* *(Expected May 2026)*  
**Central University of Venezuela** – *Bachelor in Business Administration* *(December 2011)*

**Additional Certifications & Training**

* **Diploma in Advertising, Marketing, and Sales** *(November 2015)*
* **Sales and Negotiation Techniques** *(April 2012)*
* **Neuro-Linguistic Programming (NLP) Training** *(August 2013)*
* **Techniques in Selling Pharmaceutical Products** *(November 2014)*

**SKILLS**

* Team leadership and project management
* Strong communication and organizational skills
* Ability to manage multiple projects successfully
* Experience translating technical documents (English ↔ Spanish)
* Proficient in Microsoft Office Suite
* Ability to work in fast-paced environments

**LANGUAGES**

* **Spanish:** Fluent (Written & Oral)